







Business Statistics

This course focuses on methods used to analyze data from marketing research, business, and economics. Topics studied include: experimental design, time series and forecasting, and contingency table analysis. Introductions to non-parametric methods and multivariate techniques are also presented. The course will involve a research project designed to give experience in collecting and interpreting data.





And it seems to have very little to do with worldly success. They just love what they're doing, and they love it in front of others.

Fred Rogers!





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People always seem to remember their experience with a Statistics course as either a wonderful or a terrible experience. There is rarely ambivalence.

The learner's "Attitude" towards statistics is something that will probably last longer than their actual statistical knowledge.

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As Gal and Ginsburg point out in their 1994 article "The Role of Beliefs and Attitudes in Learning Statistics: Towards an Assessment Framework",

"Many students are likely to have trouble with Statistics due to non-cognitive factors, such as negative attitudes or beliefs towards statistics. Such factors can impede learning of statistics, or hinder the extent to which students will develop statistical intuitions and apply what they have learned outside the classroom.

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Some instructors use a preliminary test to assess student's attitudes towards their statistics class.

Popular instruments are:

- SAS Statistical Attitude Survey (Roberts and Bilderback, 1980)
- ATS Attitudes Towards Statistics (Wise, 1985)
- SATS Survey of Attitudes towards Statistics (Schau, et. al, 1995)

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Sample Questions from Survey of Attitudes Toward Statistics Pre Test The responses range from 1 (strongly disagree) through 4 (neither disagree nor agree) to 7 (strongly agree). 4. Statistics formulas are easy to understand. 5. Statistics is worthless. 6. Statistics is worthless. 10. Statistics is not useful to the typical profession. Subscale Scores are obtained by summing responses to a subset of the questions. Higher totals reflect a more positive attitude.

Affect:

1, 2, 11, 14, 15, 21 Cognitive Competence: 3, 9, 20, 23, 24, 27 Value: 5, 7, 8, 10, 12, 13, 16, 19, 25 Difficulty: 4, 6, 17, 18, 22, 26, 28

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Usage:

"You can examine class averages and distributions to determine the status of students' attitudes. If a class scores around or above neutral (e.g. a mean of 4 on a 7-point scale) on each scale, for instance, the instructor knows the class does not have an attitude problem. If the class falls much below neutral, the instructor may need to devote more time to dealing with the negative attitudes."

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Gal, Ginsburg, Shau (1997)

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While these may be useful, Gal and Ginsburg Point out the following caveats about students:
May not have experience with "statistics".
Do not distinguish between attitude toward statistics versus attitude towards "math".
Do not distinguish between general test anxiety and statistics anxiety.
Do not ask the students to explain their answers to the Likert-type items.

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Alternatives:

- Interviews, focus groups, journals.
- Open-ended questions, either original or as follow-up to SATS.

For example, Why did you respond as you did? What experiences form the basis of your response?

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Alternatives:

- Guided-choice sentence-completion items. (Gal & Ginsburg, 1994) For example:
- I think statistics is...(e.g. useful, interesting, boring, frightening)...because....

I think statistics is about ...(what topics? What skills?)

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Alternatives:

• Guided-choice sentence-completion items. (Gal & Ginsburg, 1994) For example:

I expect for me, personally, statistics may be later useful for...(write "not at all" if you so feel)

When I think about this course, I'm concerned that... (write "not at all" if you so feel)

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Seven Principles for Good Practice in Undergraduate Education American Association of Higher Education 1.) Encourage Contact between Students and Faculty.

- 2.) Develop cooperation among students.
- 3.) Use active learning technique.
- 4.) Provide prompt feedback.
- 5.) Emphasize time on task.

Seven Principles for Good Practice in Undergraduate Education

American Association of Higher Education

- 6.) Communicate high expectations.
- 7.) Respect diverse talents and ways of learning.

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Office Hours

Teaching this course is one of my highest priorities. I will make time to meet with any of you that require assistance, but I would like to ask for some courtesy on your part. Interruptions, especially those that come right before class when I am preparing for lecture, are very difficult for me. Instead of such interruptions, I prefer that you come to my scheduled office hours.

If something unexpected (or extenuating) arises and I will not be available for my scheduled office hours on a particular day, I will let you know in advance (if possible). If I know beforehand I will announce the change in class, and post it on our Web page. If you need to meet me at a different time than my office hours, please, let me know some time in advance. I will usually be able to accommodate you. Beyond the Formula, 2005 24

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Concerns

It is very important that you let me know your concerns about any aspect of the class as soon as they arise. Please send me Email, call me, or talk to me in person (e.g., after class, or during my office hours). If you feel shy or embarrassed to talk, write. You can leave a note for me with my secretary.

I will accept anonymous notes and treat them seriously, as long as they are sincere and constructive. Please, make it clear whether your remarks express your personal opinion or pertaps the opinion of a larger group of students (let me know how many). Also, indicate whether and how you would like me to respond to it (in private, in class, by Email to everybody, etc.). I will try to answer all emails within 24 hours.

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Seven Principles

- 1.) Encourage Contact between Students and Faculty.
- Office Hours
- Visit each Lab Section at least once
- Arrive Early/Stay Late
- Listserv
- Accept Invitations

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1.) Encourage Contact between Students and Faculty.

Office Hours

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Student Information Sheet

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STUDENT INFORMATION SHEET

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NAME: PHONE NUMBER: EMAIL ADDRESS: STUDENT ID NO.: MAJOR: ADVISOR: YEAR:

Will you need any special help in this course because if learning disabilities, language, physical disabilities, etc.? Yes No If yes, what sort of help should we arrange?

What are your tentative career plans?

What are your outside interests or hobbies?

Is there anything special we should know about you?

I think statistics is...(e.g. useful, interesting, boring, frightening)...because.....

I think statistics is about ...(what topics? what skills?)











Class Rivalry

It is often the case that students view each other as competitors for good grades. I strongly believe that there is no reason for doing so. Students enrolled in this class should feel members of a team that is working towards the same goal and collaborate rather than compete. It is allowed and advised to discuss the material, the project, and the class assignments with each other.

Do as much as you can alone to develop independent thinking, but do not hesitate to ask questions of your fellow classmates, my staff, and myself. Never refuse to help your classmates. I will not manipulate your grades artificially (e.g., curve-fit the grades so that a certain percentage of you get A's and a certain percentage of you fail) and if all of you learn a lot, all of you can end up with gradest cerdations. with excellent grades!

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Seven Principles

- 2.) Develop cooperation among students.
- Do not grade on a curve.
- On-line survey to facilitate student study groups.

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- Small group Lab Section Exercises
- Small group Classroom Exercises
- **Group Project** •

PEER EVALUATION FORM Team Number: Group Project Your name: Please assume you have \$10,000 to be divided among you and your fellow team members for your work. This course requires a group project where you Indicate below how much you believe should be given to will design your own experiment or each team member. observational study, and then complete a written analytical report. Details of this Please consider things such as attendance, preparation, project are in the back of the packet. The and willingness to contribute and share ideas, attitude, project is worth 10% of your grade, and all and overall performance. partners are expected to participate equally. A "peer evaluation" sheet will be distributed to insure fairness. Please be candid and fair. Your evaluation will be kept in the strictest of confidence. Thank you. Beyond the Formula, 2005 39 Beyond the Formula, 2005 40



• Class "Participation Points"

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Class Participation

Class participation is a part of this course. Even though the class size is large, participation is strongly encouraged. There are many ways to do this, including raising questions in class, joining in class discussions, responding to questions raised during class, and being a part of classroom demonstrations.

(Please be sure and check with the professor or staff to make sure you get credit for these.) For the shyer students, there is also the opportunity to gain participation points by being present for classroom worksheets and exercises, (which will count for a large portion of your participation grade), posting questions or answers to the newsgroup on the Web site, bringing in "statistical" related stories or cartoons, etc.

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- Teacher poses a problem or question.
- Teacher gives the students "think time" and directs them to think about the question.
- Following the "think time" students turn to face their Learning Partner and work together, sharing ideas, discussing, clarifying and challenging.

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- 2.) Develop cooperation among students.
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Seven Principles

- 6.) Communicate high expectations.
- 7.) Respect diverse talents and ways of learning.

















References

Gal, I., and Ginsburg, L. (1994), "The Role of Beliefs and Attitudes in Learning Statistics: Towards an Assessment Framework", *Journal* of Statistics Education, v.2, n.2

Gal, I., Ginsburg, L., and Schau, C. (1997), "Monitoring attitudes and beliefs in statistics education," in *The Assessment Challenge in Statistics Education*, eds. I. Gal and J. Garfield, Amsterdam: IOS Press, 37–51.

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