







Business Statistics

This course focuses on methods used to analyze data from marketing research, business, and economics. Topics studied include: experimental design, time series and forecasting, and contingency table analysis. Introductions to nonparametric methods and multivariate techniques are also presented. The course will involve a research project designed to give experience in collecting and interpreting data.



From Calculators to Communicators



The Early Years: Calculating and graphing took significant lecture and homework time.

Presently: While there is value in computing and graphing (manual mathematics), the focus has shifted to interpretation and the statistical investigative process

From Calculators to Communicators

As Deborah Rumsey in her article "Statistical Literacy as a Goal for Introductory Statistics Courses" (2002) states:

"We can give students many opportunities to explain and discuss statistical ideas with each other, and watch closely while they do this. I am convinced that students who are most likely to be good statistical citizens and research scientists are those that are successful at incorporating statistical concepts, terms, and ideas into their own language."

From Calculators to Communicators

In the ASA (2004) Guidelines for Assessment and Instruction in Statistics Education", it reinforces that: Students should understand the parts of the process through which statistics works to answer questions, namely:

How to obtain or generate data.

How to graph the data as a first step in analyzing data, and how to know when that's enough to answer the question of interest.

From Calculators to Communicators

How to interpret numerical summaries and graphical displays of data - both to answer questions and to check conditions (in order to use statistical procedures correctly).

How to make appropriate use of statistical inference.

How to communicate the results of a statistical analysis.

Communication Venues

- Student to Classroom
- Student to Teacher
- Teacher to Classroom

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Student To Classroom Communication

"Say it" - if you can't say it, you probably don't really understand it.

Examples: We have just computed a slope estimate of 3 inches/year. "Say it".

We have just computed a 95% confidence interval for the population mean of (\$1000, \$2000). "Say it".

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The 95th percentile is 94 points. "Say it".

Student To Classroom Communication

"Say it" - if you can't say it, you probably don't really understand it.

Study Tip: Point to a number on a homework or lab section assignment. Try to explain (out loud) what that number means.

Student To Classroom

"So What?"

Examples:

You have just constructed a bar graph, "so what do you see"?

You have just found the estimated regression line, "so what will you do with it?"

Student To Classroom Communication

"So What?"

Examples:

You have just rejected the null hypothesis, "so what do you do next"?

We just completed the "Read Beads Experiment", "so what lessons did we learn from this"?

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Student To Classroom

Communication Think/Pair/Share : a structure first developed by Professor Frank Lyman at the University of Maryland in 1981.

- Teacher poses a problem or question.
- Teacher gives the students "think time" and directs them to think about the question.
- Following the "think time" students turn to face their Learning Partner and work together, sharing ideas, discussing, clarifying and challenging.

Student To Classroom Communication

Think/Pair/Share :

• The pair then share their ideas with another pair, or with the whole class. It is important that students need to be able to share their partner's ideas as well as their own.

Student To Classroom Communication

"Literacy Moment"

Students are encouraged to bring examples of uses and misuses of statistics in the popular press (newspapers, journal articles, magazines, on-line Information) to the classroom and present them to the group.

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Student To Classroom Communication

Oral Reports

In "Learning Statistics by Doing Statistics", (1998) Gary Smith notes that:

"Oral reports can not only help students develop the ability to speak coherently and persuasively, but can also help them learn statistics."

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	5	4	3	2	1
	Excellent	Very Good	Good	Satisfactory	Unsatisfactory
Content					
Description of the decision					
Explanation of the tree					
Justification of probabilities and objective					19

	Со	mmui	nicat	rion	
	5 Excellent	4 Very Good	3 Good	2 Satisfactory	1 Unsatisfactory
Content					
Explanation of final conclusion					
Explanation of sensitivity analysis results					

;	Studen Cor	it To nmun	Clas icati	ssroom ion	
	5	4	3	2	1
	Excellent	Very Good	Good	Satisfactory	Unsatisfactory
Content					
Discussion of					
considerations					
(qualitative					
aspects, utility, etc.)					
(qualitative aspects, utility, etc.)					21

	Studer Co	nt To mmun	o Cla nicat	ssroom ion	
	5 Excellent	4 Very Good	3 Good	2 Satisfactory	1 Unsatisfactory
Form					
Preparation and organization					
Use of visual aids					
Timing of presentation					
Coordination of speakers					
speakers					2

Student To Classroom Communication

Stat Jeopardy

Used in Lab sections – students organized into teams.

New Material	Same Name
Probability of committing a Type II error	Largest Star & Lad
The probability of rejecting the null hypothesis when it is false is known as this.	Fly Above & Tender
These represent the weights in the pooled variance	Big Red & Naked
The assumption you make whenever you use a tcalc	Wed & Happy
	New Material Probability of committing a Type II error The probability of rejecting the null hypothesis when it is false is known as this. These represent the weights in the pooled variance The assumption you make whenever you use a teale





- tosessment		
Overall then, your work will results, but on the clarity, rea grammar and punctuation ar Check."	be judged not only on the quality of your statist dability, and organization of your paper. Note e important considerations. Don't forget to "Sp	ical pell
The final product will be grad	led in the following way:	
Proposal	(5)	
Part 1	(30)	
Peer Evaluation	(5)	
Final Report:		
Organization and Presentatio	m (10)	
Executive Summary	(5)	
Results	(20)	
Data Limitations	(10)	
Conclu s i o n	(5)	
Appendix	(10)	

PEER EVALUA	TION FORM
Please use this form to evaluate your projec team must evaluate all of the members of hi in by Monday, December 8th at the latest. 1 receive <u>no</u> credit for your team contribution	t team members. Each member of the «her team. This form must be handed if the form is not completed, you will
Your name:	
Team Number:	
Please assume you have \$10,000 to be divide <u>members</u> for your work. Indicate below ho each team member.	ed among <u>you and your fellow team</u> w much you believe should be given to
Please consider things such as attendance, p contribute and share ideas, attitude, and ov	reparation, and willingness to erall performance.
Please be <u>candid and fair</u> . Your evaluation <u>confidence</u> . Thank you.	will be kept in the <u>strictest of</u>
NAME OF STUDENT TEAM MEMBER: RECEIVE	A MOUNT OF MONEY THE <u>PERSON SHOULD</u>
1.) <u>YOU</u>	
2.)	
3.)	
4.)	



Student To Teacher Communication

Rumsey (2002) also points out three common misconceptions:

1.Calculations demonstrate understanding of statistical ideas.

2.Formulas help students understand the statistical idea.

3.Students who explain things in statistical language demonstrate their understanding of a statistical idea.

Student To Teacher Communication

Ruth Hubbard (1997) offers some useful techniques for creating new questions:

a.) Ask the students to make up a question.

b.) Suggest that some aspect of a standard situation changed and ask students to explain how the change affects the solution.

c.) Link graphical and symbolic representations of a concept.

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Student To Teacher Communication

Ruth Hubbard (1997) example:

A few weeks ago you studied simple regression. Describe a problem that could occur in one of the other subjects you are studying or in the context of one of your hobbies that could be solved using simple regression. Pretend you have collected some data to solve your problem. Write the data down indicating the independent and dependent variables, but do not do any calculations.

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Student To Teacher Communication "Stat Chats"

Have individual or small groups of students come to my office so we can just "chat" about statistical concepts.

"Say to me what a confidence interval is."

"Explain the Central Limit Theorem to me."

"What are the assumptions for a one-sample t-test?"

Communication Venues

Student to Classroom

• Student to Teacher - Other suggestions?

• Teacher to Classroom















Teacher to Student Communication Broad "perspective"

- Chapter Overviews
- "True Colors"

• Overview discussion on appropriate analyses for different types of variables: For example, you are comparing two quantitative variables, what graph(s) would you construct, what type of analyses would you do?

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Teacher to Student Communication Broad "perspective"

- Chapter Overviews
- "True Colors"
- Overview discussion on appropriate analyses for different types of variables.
- Be conscious of the "statistical process" when techniques are introduced.

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Teacher to Student Communication Broad "perspective"

Beth Chance (2002) points out that: "Recently there have more and more calls for instructing novices, including non-majors, in the mental habits and problem solving skills needed to think statistically. These mental habits include:

 \cdot consideration of how to best obtain meaningful and relevant data to answer the question at hand.

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Teacher to Student Communication Broad "perspective"

• constant relation of the data to the context of the problem and interpretation of the conclusion in nonstatistical terms.

• thinking beyond the textbook."

Teacher to Student Communication Broad Perspective Written Material

• Review sheets





Teacher to Student Communication Broad Perspective Written Material

This approach is one way to give the opportunity to do what Beth Chance (2002) calls "Think beyond the textbook". She points out that:

"These examples also highlight the dependency students develop on knowing which section of the book a question comes from. Students learn to apply procedures when directed, but then after the course are at a loss of where to begin when presented with a novel question."

Communication Venues

Student to Classroom

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• Student to Teacher

• Teacher to Classroom - Other suggestions?

From Calculators to Communicators



Presently: While there is value in computing and graphing (manual mathematics), the focus has shifted to interpretation and the statistical investigative process



From Calculators to Communicators

And her question to us then is:

"Are they learning to use statistical thinking and reasoning, to collect and analyze data, to write up and communicate the results of solving real statistical problems?"

References

Rumsey, D.J. (2002), "Statistical Literacy as a Goal for Introductory Statistics Courses", *Journal of Statistics Education*, v.10, n.3.

American Statistical Association (2004). Guidelines for Assessment and Instruction in Statistics Education. Online at <u>it.stlawu.edu/~rlock/gaise</u>.

Lyman, F. (1981). "The responsive classroom discussion." In Anderson, A. S. (Ed.), *Mainstreaming Digest*, College Park, MD: University of Maryland College of Education. 56

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Hubbard, R. (1997) "Assessment and the Process of Learning Statistics", *Journal of Statistics Education*, v.5, n.1.

Sowey, E. (1995) "Teaching Statistics: Making it Memorable", *Journal of Statistics Education*, v.3, n.2.

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Chance, B. (2002) "Components of Statistical Thinking and Implications for Instruction and Assessment", *Journal of Statistics Education*, v.10, n.3.

Garfield, J. (1994) "Beyond Testing and Grading: Using Assessment to Improve Student Learning", Journal of Statistics Education, v.2, n.1.